

TRAJECTORY

Optimism Index December 2021

Pandemic Analysis



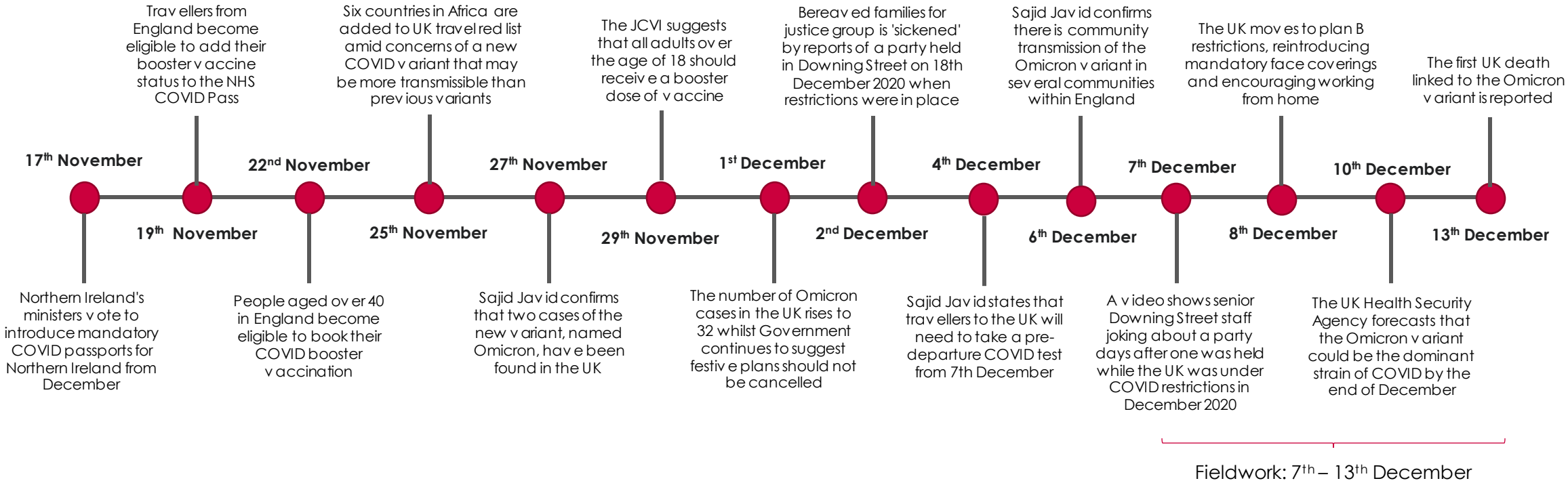
Sample Information and Methodology

- Every month, Trajectory survey a nationally representative sample of 1500 respondents on a variety of issues, including consumer confidence, personal choice and control, social trust, opportunities in technology, optimism and their place in the world.
- Due to current circumstances surrounding the Coronavirus pandemic, additional questions have been added in recent months examining both the current climate in general as well as the impact that the pandemic is having on certain views in relation to finances, confidence and spending, amongst others.
- All surveys were carried out online, with fieldwork this month taking place between **7th and 13th December**.

Key Findings

- Financial concerns relating to pandemic rise as cost of living increases further
- Younger generations remain the primary source of financial concerns
- Price conscious behaviours such as shopping around for groceries grow more prominent
- Appetite for out of home leisure rises slightly in the approach to Christmas period
- Rising Omicron cases drive growing concerns about visiting public spaces
- Gen Z experience sharp increase in degree of cynicism expressed about pandemic
- Generations grow further polarised by the level of new seriousness adopted

Last Month's Key Events

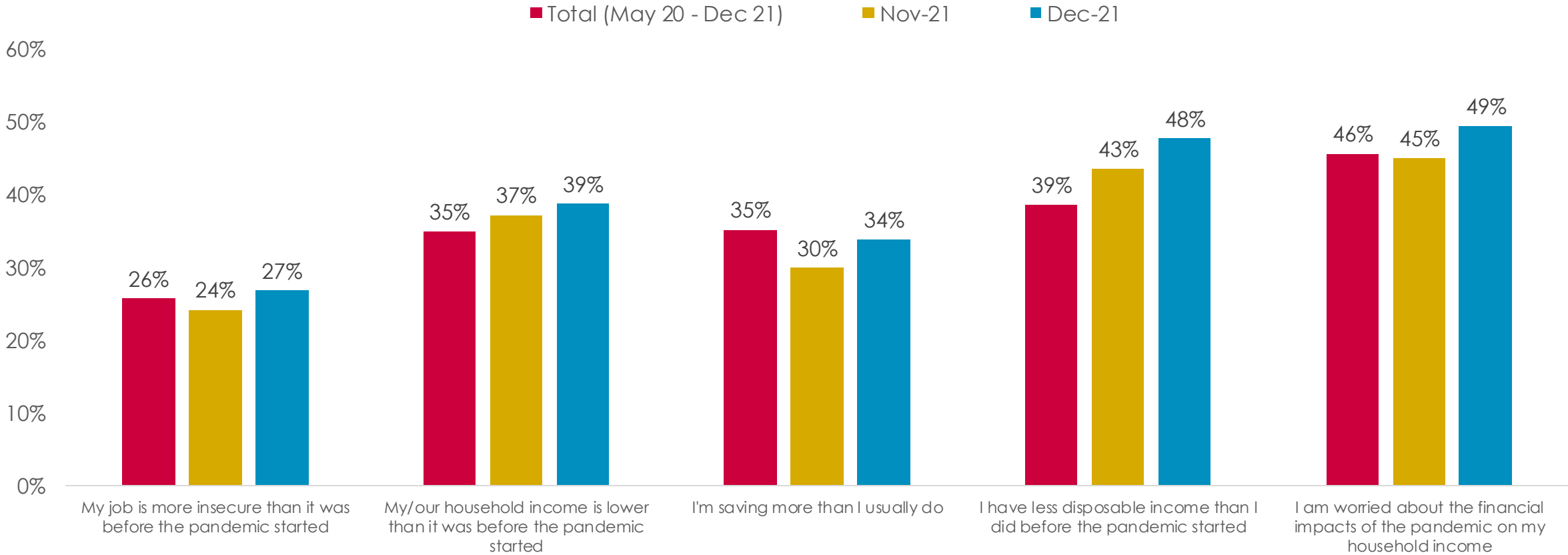


Financial Implications

Financial concerns rise further amidst rising cost of living

- Proportion worried about impact of pandemic on household finances up 4% this month (45% to 49%)
- This month also sees rise in proportion with less disposable income than normal and greater job insecurities
- Such concerns have led to a switch in attitude towards savings, with proportion saving more than normal up 4%

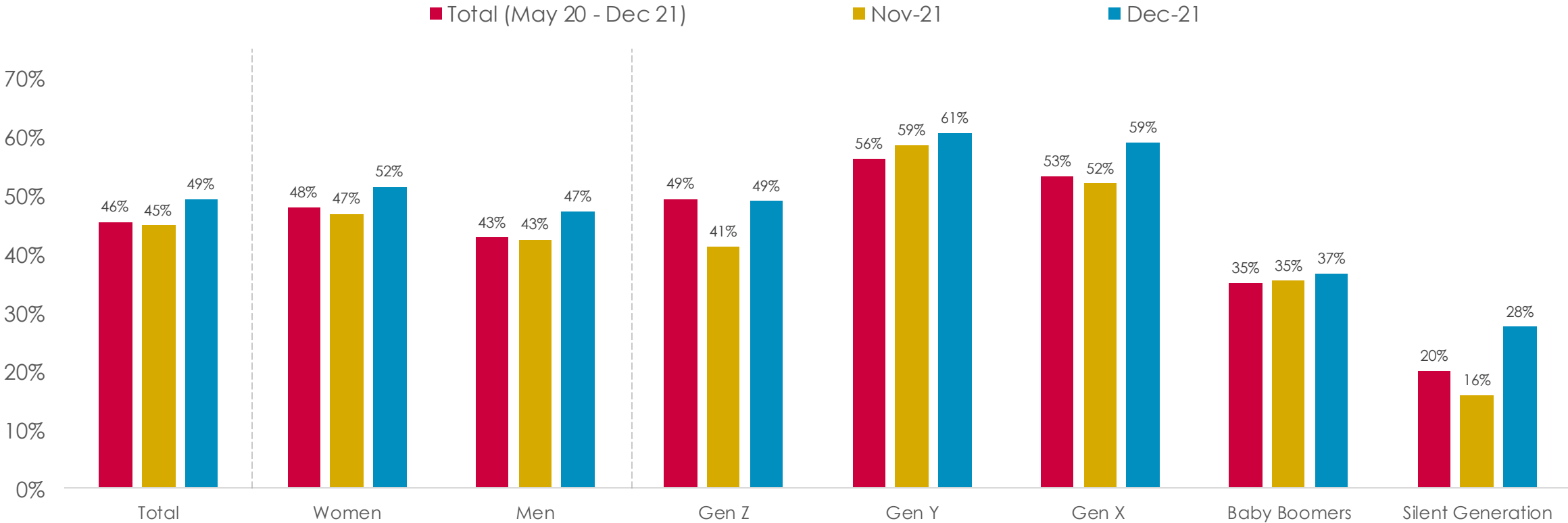
Statements related to financial impacts of Coronavirus - % Total Agreement



Financial concerns most prominent amongst Millennials

- Despite seeing just a 2% increase this month, Gen Y remain the most concerned about financial impacts of pandemic
- Gen Z and Gen X see a sharper rise this month, up 8% and 7% respectively
- Women continue to adopt a greater degree of concern financially, also seeing a 5% rise this month

I am worried about the financial impacts of the pandemic on my household income
- % Total Agreement

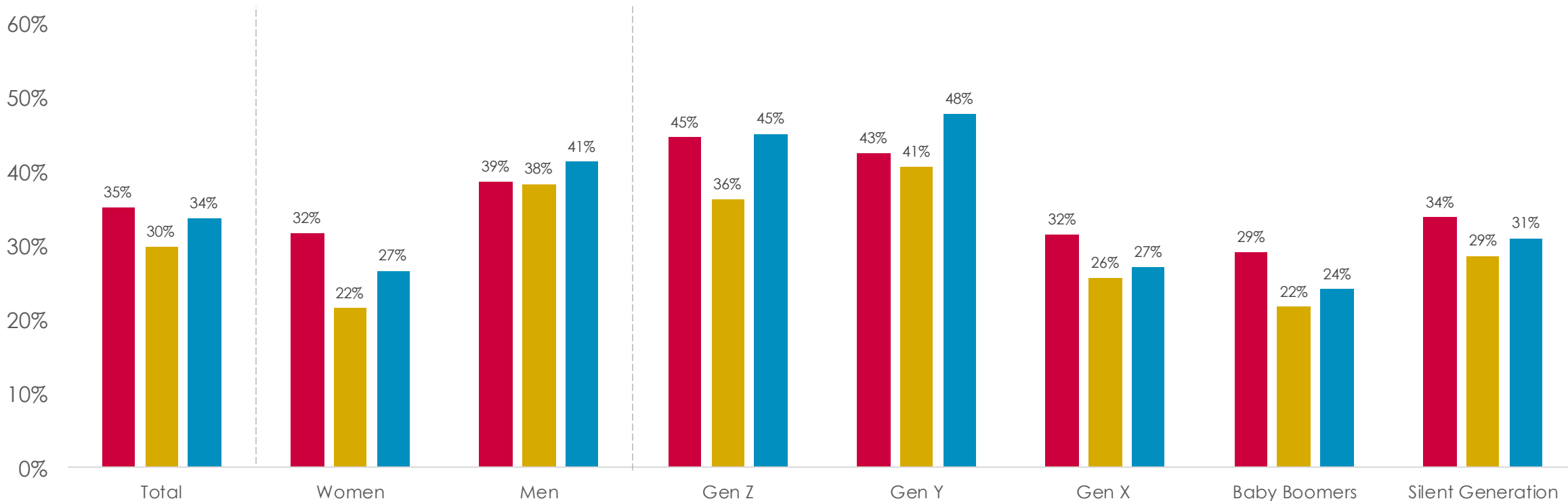


Younger cohorts drive rise in levels of excess saving

- Compared to topline of just 4%, rise amongst Gen Z and Gen Y is 9% and 7% respectively
- Older generations see slight increase in proportion saving more than usual but lower rise than average
- Men continue to be far more likely than women to be saving more than usual at this moment

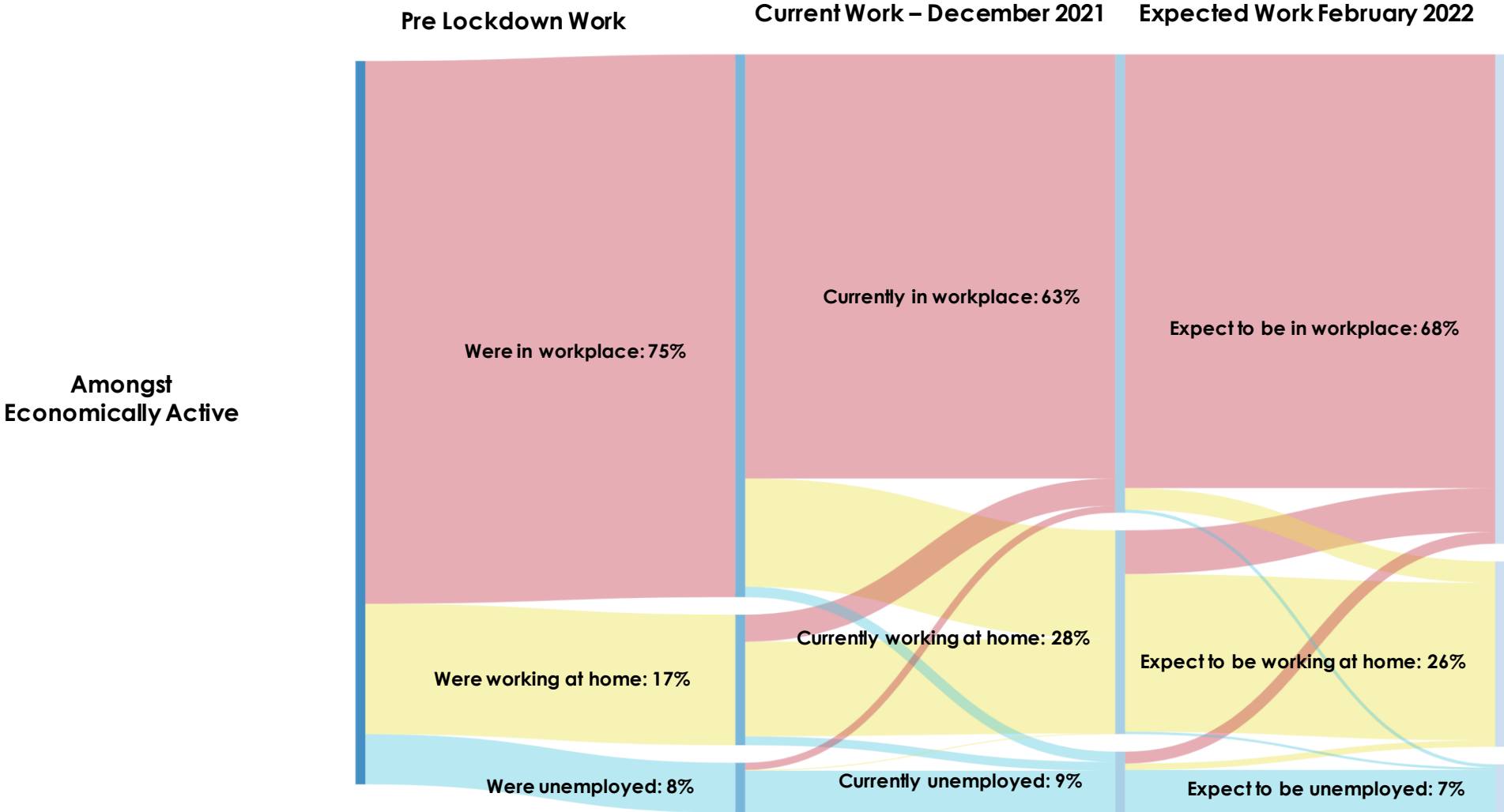
I'm saving more than I usually do - % Total Agreement

■ Total (May 20 - Dec 21) ■ Nov-21 ■ Dec-21



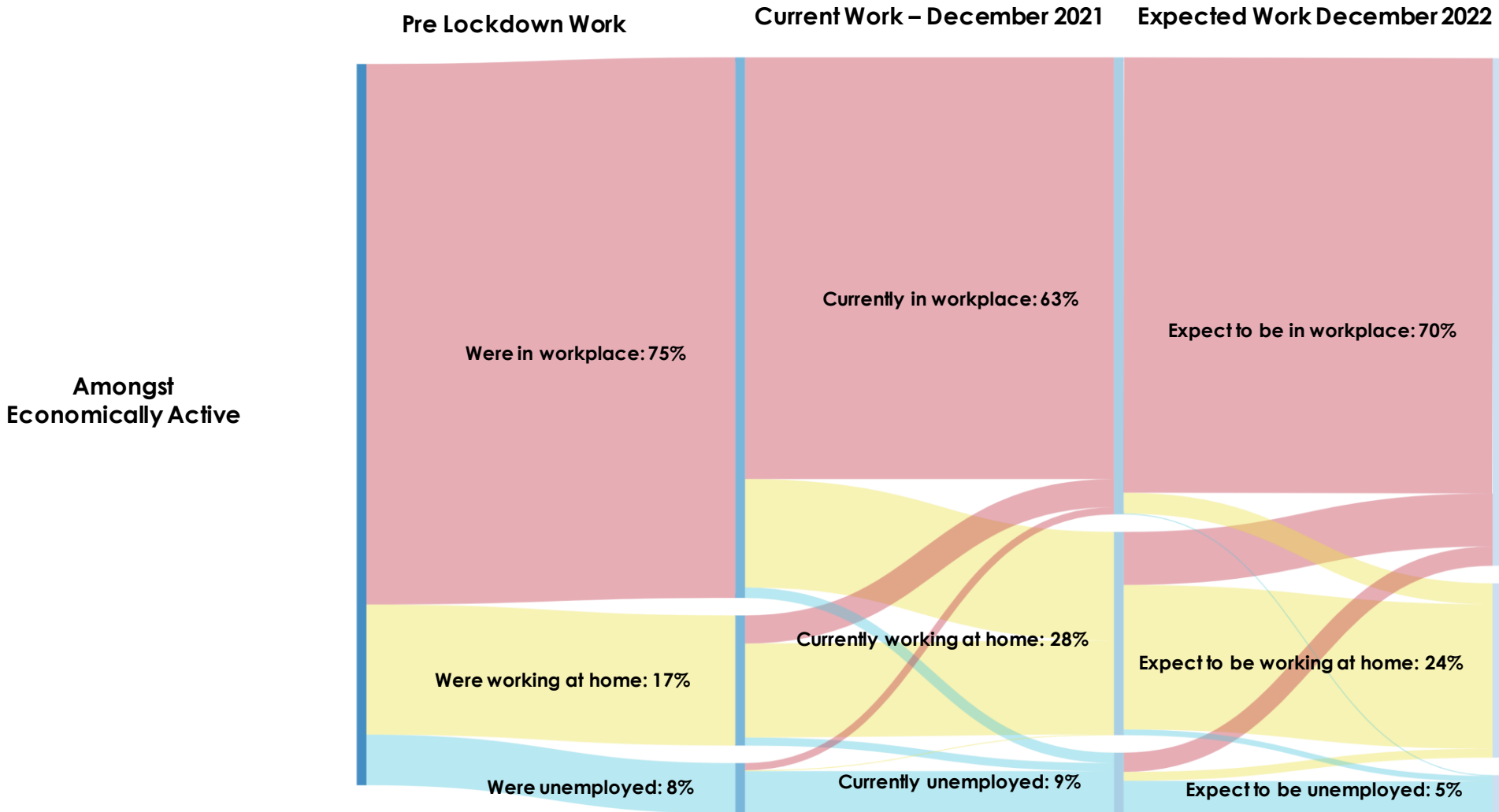
Well over a quarter of respondents still predominantly remote working

- Proportion working from home most of the time still up 11% compared to pre-pandemic levels
- Unemployment rate a growing concern – almost one in ten report being out of work this month



Longer term expectations still indicate prominent role for remote work

- Whilst proportion expecting to be working remotely this time next year is down 4% compared to current levels, this still stands far higher than the levels seen pre-pandemic, whilst workplace will continue to play a slightly less important role than it did (70% to 75%)



Amongst Economically Active

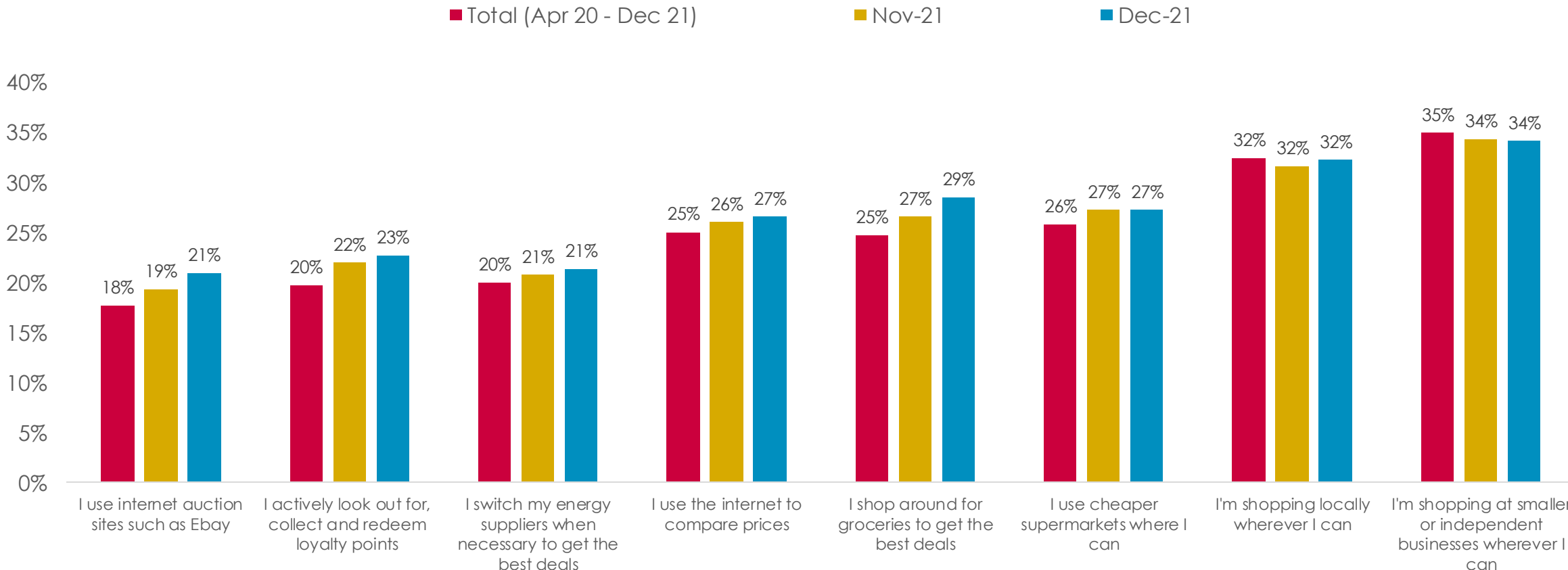


Impacts on Shopping Habits

Price conscious behaviours grow more prevalent amidst financial concerns

- Proportion who have recently begun shopping around for groceries up a further 2% this month – now up 4% compared to average
- Those who have recently begun using the internet for price comparison also up this month (26% to 27%)
- Support for local independent businesses stalls slightly as consumers grow more conscious of price

Below are a list of shopping activities. Please select all activities which you *have started doing recently*

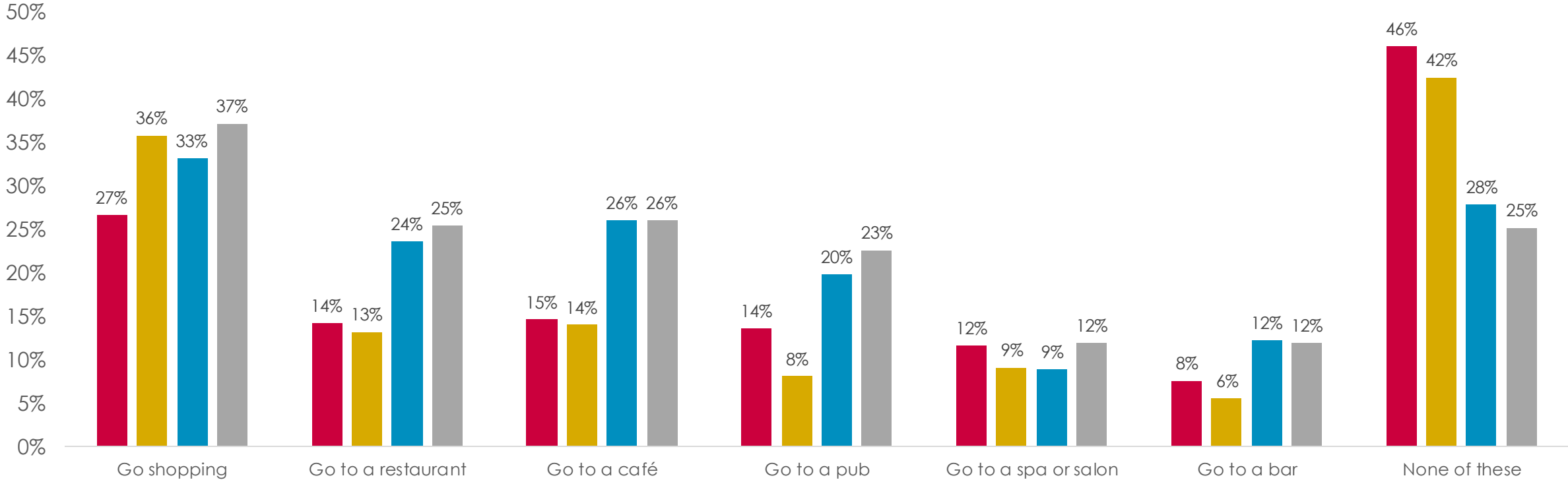


Appetite for leisure grows slightly as we approach Christmas

- Proportion expecting to go shopping in the next week up 4% this month (33% to 37%) – but just 1% higher than last year
- Expected attendance to food and drink venues substantially higher in 2021 than it was in December of 2020
- Just one in four (25%) expect not to do any of the listed activities at some point in the next week

Which of the following activities do you expect to do in the next week?

■ Jul-20 ■ Dec-20 ■ Nov-21 ■ Dec-21



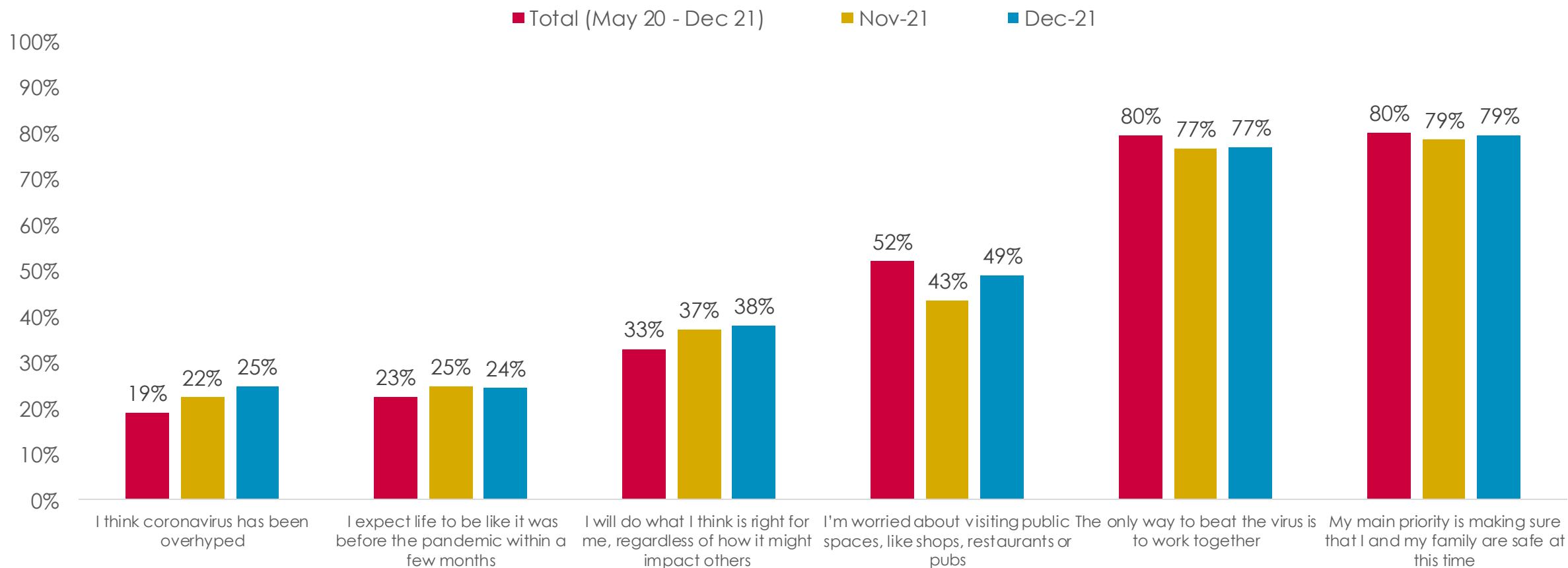
Social Implications



Rising Omicron cases drive concerns about public spaces

- Proportion worried about visiting public spaces like pubs and restaurants up 6% compared to last month (43% to 49%)
- As MPs discuss potential restrictions, pandemic cynicism has grown – with a 3% rise in those feeling pandemic has been overhyped

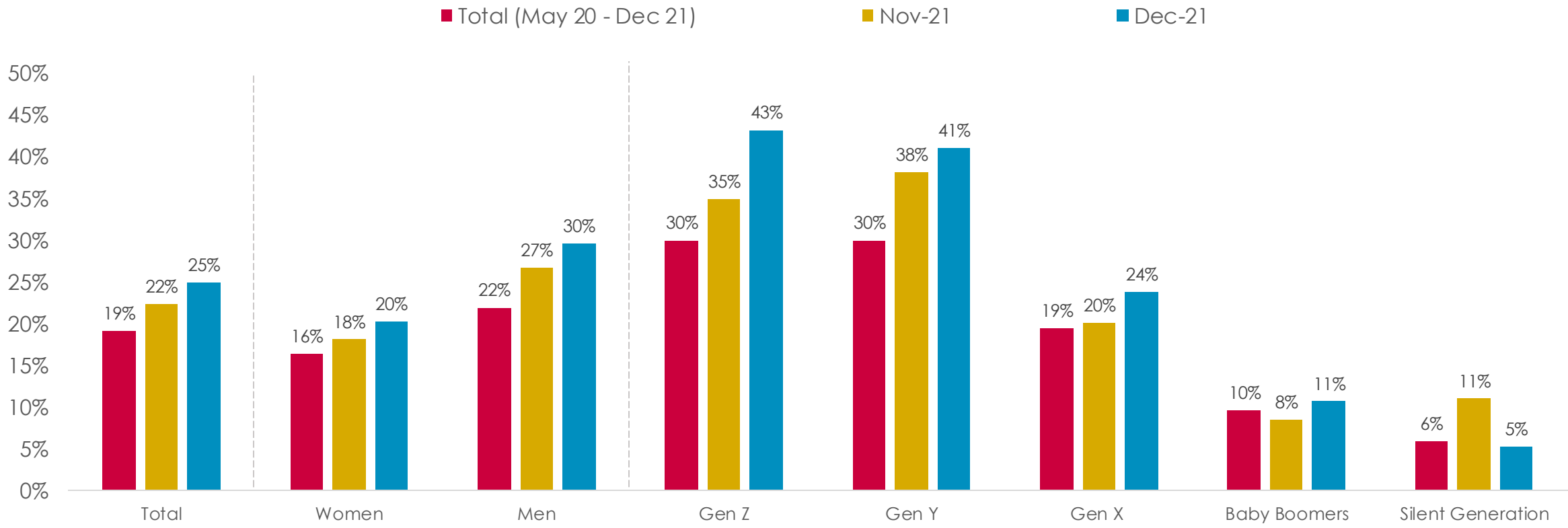
Statements related to social impacts of Coronavirus - % Total Agreement



Gen Z the primary driver of rising pandemic cynicism

- Whilst we see a topline rise of 3%, Gen Z see an increase in cynicism of 8% this month (38% to 41%)
- Gen Y also see just a 3% increase this month but remain significantly more cynical about pandemic than older cohorts
- Men see greater increase in cynicism this month, whilst remaining more likely to adopt a cynical outlook

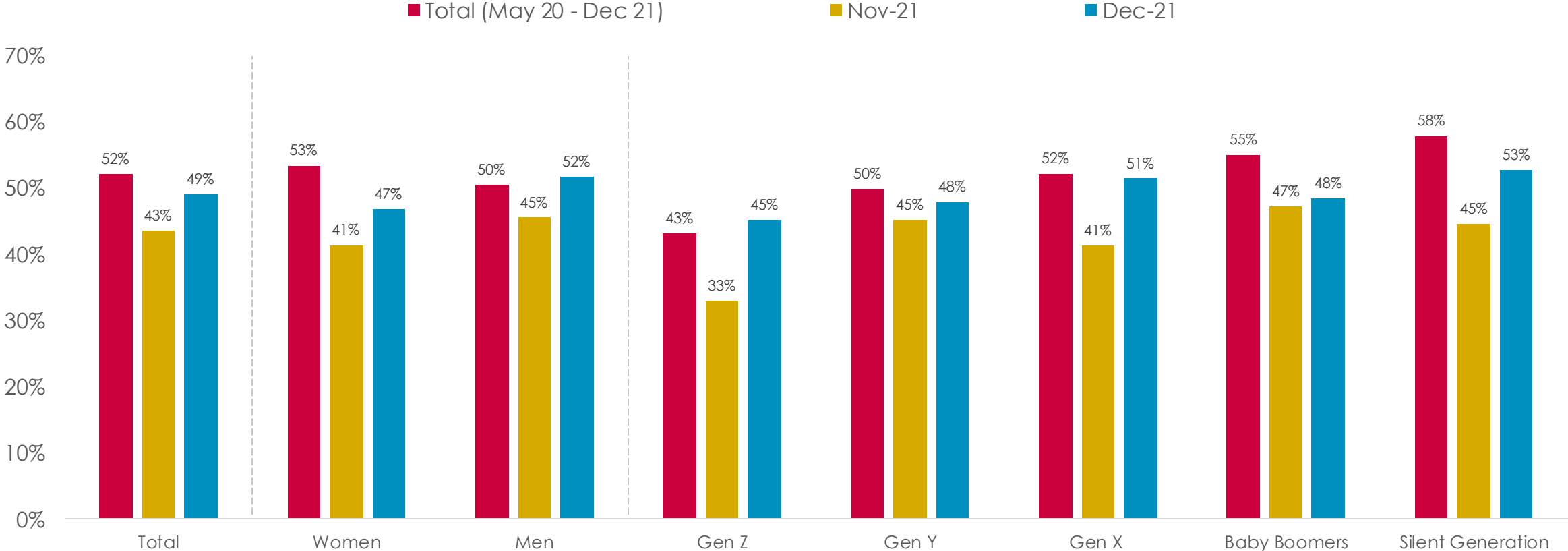
I think Coronavirus has been overhyped - % Total Agreement



Concerns about public spaces remain quite consistent across demographics

- Gen Z actually see sharpest increase in concerns about public spaces this month (33% to 45%) but remain least concerned
- Silent Generation unsurprisingly see a significant rise in concerns this month, up 8% compared to November (45% to 53%)
- Men experience slightly greater rise in concerns about visiting public spaces than women (7% to 6%)

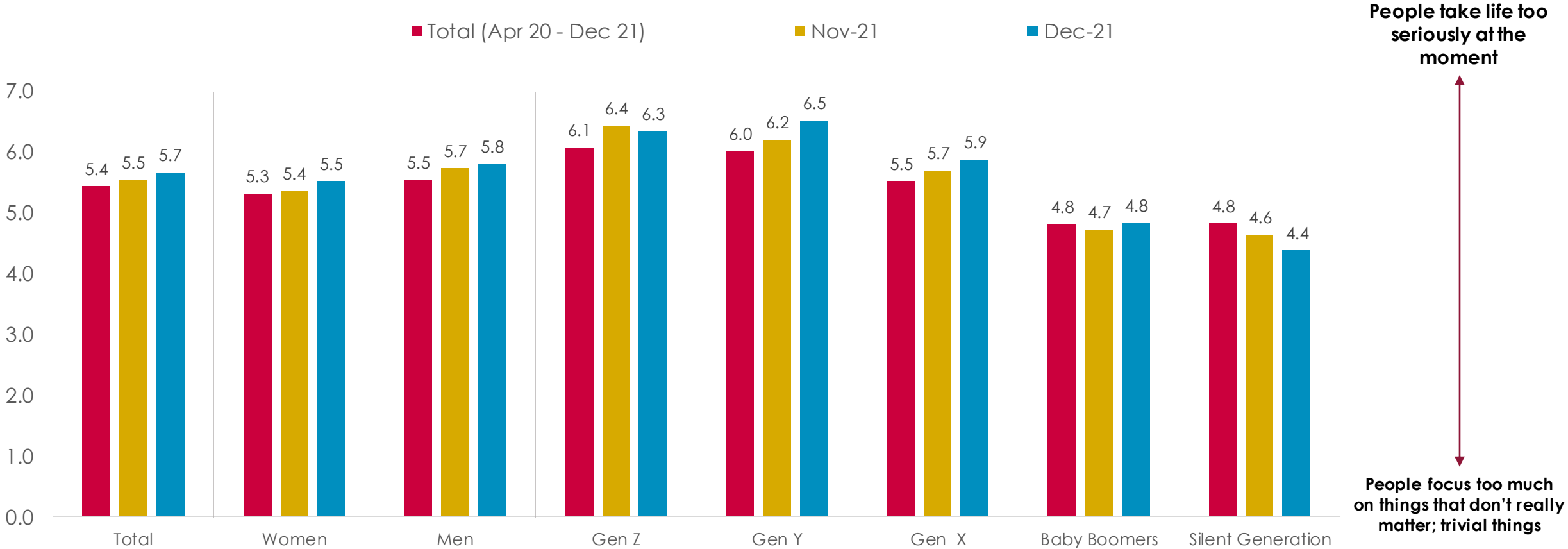
I'm worried about visiting public spaces like shops, restaurants and pubs - % Total Agreement



Generations further polarised by levels of pandemic seriousness

- At a topline level, degree of seriousness actually declined this month despite rising health concerns (5.5 to 5.7)
- This is primarily driven by younger generations, specifically Gen Y (6.2 to 6.5) and Gen X (5.7 to 5.9)
- The Silent Generation however see a 0.2 point decrease this month (4.6 to 4.4) indicating greater seriousness for this group

On a scale from 1 to 10, please indicate to what extent you feel people take life too seriously
[Average Response]

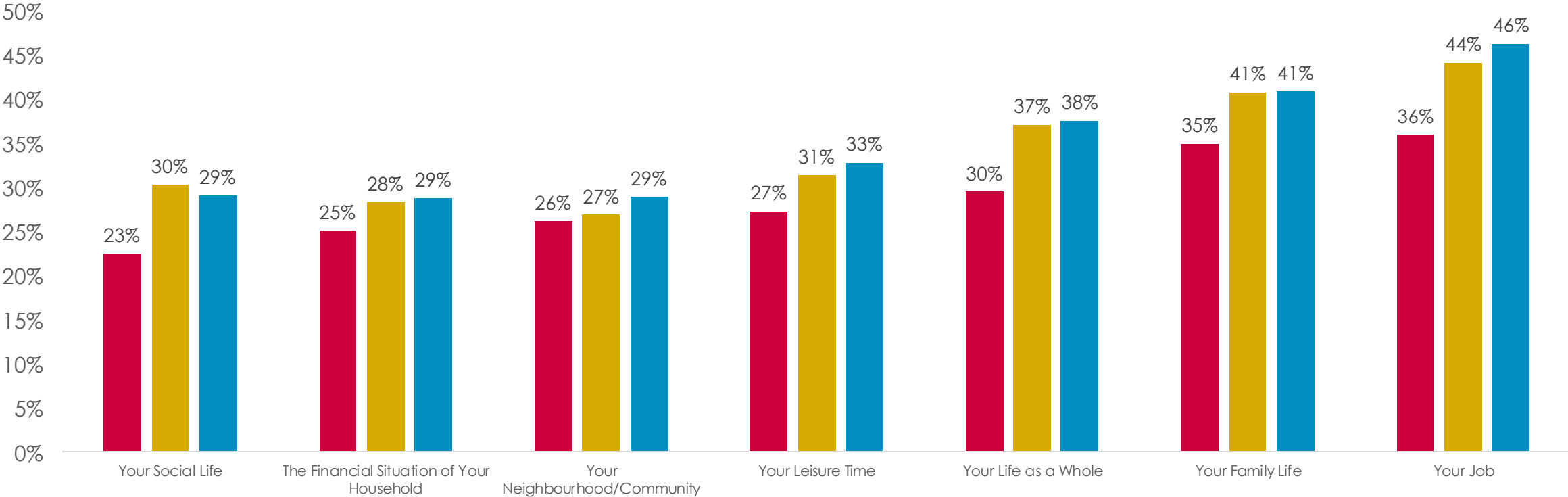


Consumers more positive about impact of pandemic than in earlier phases

- Proportion who are more satisfied with their job than compared to pre-pandemic up 2% this month (44% to 46%)
- The proportion who are more satisfied with their leisure time also up 2% this month, driving 1% rise in satisfaction with life as a whole

For each of the following, please state whether you feel more satisfied, less satisfied or about the same as you did compared to before the pandemic? [% Saying More Satisfied]

■ Total (Oct 20 -Dec 21) ■ Nov-21 ■ Dec-21



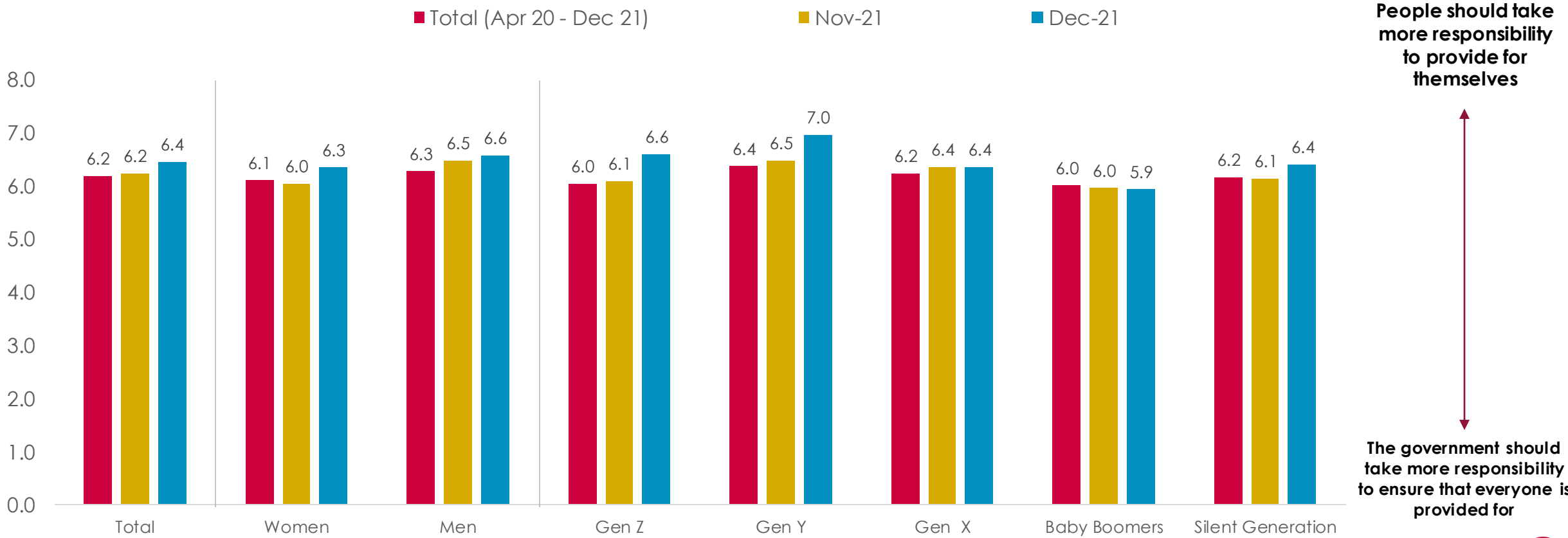
Priorities



Community spirit dampened by rise in demand for more personal responsibility

- At a topline level a 0.2 point rise from 6.2 to 6.4 indicates a greater demand for people to take responsibility for themselves
- This trend is more prominent amongst younger generations this month, with both Gen Z and Gen Y seeing a 0.5 point rise

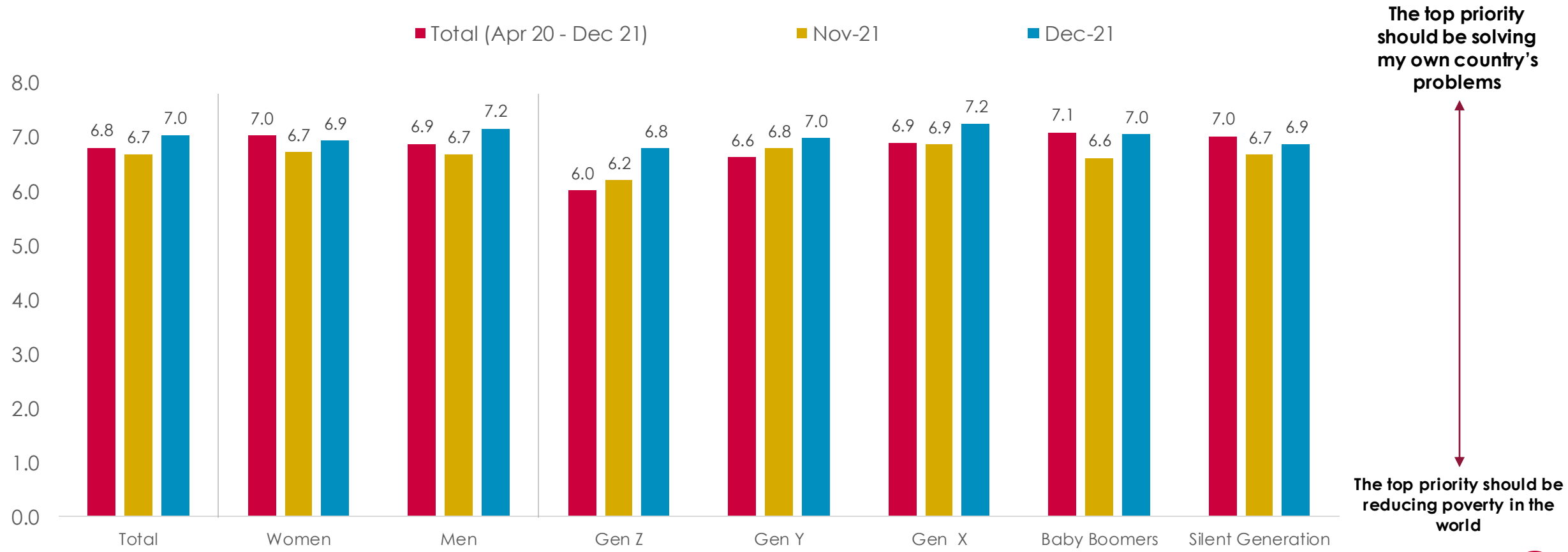
On a scale from 1 to 10, please indicate to what extent you feel it is the Government's responsibility to ensure everybody is provided for **[Average Response]**



Rising UK cases drive focus on resolving issues domestically

- Average score rises by 0.3 points this month (6.7 to 7.0) as consumers adopt more caution over rise in UK cases
- This trend is primarily driven by men (6.7 to 7.2) and Gen Z (6.2 to 6.8), although every demographic sees some rise

On a scale from 1 to 10, please indicate what you feel the top priority for the UK Government should be
[Average Response]



TRAJECTORY

Each month Trajectory survey 1500 adults in the UK on a range of issues including consumer confidence, personal choice and control, social trust, opportunities in technology, optimism and their place in the world.

This data is analysed and produces The Optimism Index. The data presented here is a snapshot of the full data, which can be used for bespoke analyses on request – including time-series analysis (from 2011 onwards) and global comparisons.

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